



## Michael Melcher Partner

**Contact:**

michael@nextsteppartners.com

**Education:**

- Harvard College
- Stanford Graduate School of Business
- Stanford Law School

**Certifications:**

- Hudson Institute Santa Barbara
- Immunity to Change Certified Coach
- Enneagram
- Myers Briggs Type Indicator
- DISC
- Rocket Model for Teams

**Selected Clients:**

Google, Turner, Goldman Sachs, TowerBrook Capital Partners, Davis Polk & Wardwell, BNP Paribas, Rockefeller Foundation, Natural Resources Defense Council, Population Services International, Govern for America

Human capital represents our abilities to think and to do. Michael Urtuzuástegui Melcher works with clients to bring out the full potential of leaders and teams, sharpen their abilities to make better decisions, and achieve strategic objectives.

Michael has a special gift for communications, including writing, speaking, teaching and working in diverse cultural environments (the middle name is Basque, via Mexico). His clients have included Google, AOL, Turner, BNP Paribas, Doctors Without Borders, Population Services International and the Rockefeller Foundation.

He speaks Spanish and Mandarin Chinese, and has delivered coaching and leadership development programs in Haiti, El Salvador, China, Hong Kong, Thailand, Singapore, Tanzania, France and Italy.

He has published numerous articles as well as two books, including *The Creative Lawyer: A Practical Guide to Authentic Professional Satisfaction*.

He graduated magna cum laude from Harvard College and earned a JD/MBA from Stanford. He previously served as a Foreign Service Officer in India and Taiwan, worked as a securities lawyer with Davis Polk & Wardwell, and founded an Internet start-up.

He lives in Manhattan and Western Massachusetts with his partner and twin sons, Nicolas and Mateo.

