



Peter Gandolfo

Principal

Contact:

peter@nextsteppartners.com

Education:

- BS | University of Notre Dame
- MBA | UCLA Anderson School of Management

Certifications:

- The Hudson Institute
- International Coach Federation (PCC)
- Hogan Assessment Systems
- StandOut Strengths Coaching
- Enneagram in Business
- Psychological Safety Index
- Intercultural Development Inventory

Selected Clients:

Kite Pharma, Ernst & Young, Bain, Fastly, TJ Maxx, City National Bank, Exploratorium, Bechtel Foundation

Peter is an executive coach who is energized to help leaders become more effective by building on their natural strengths. He has been consistently told that his calm demeanor creates a trusting space for clients to build awareness, share deeply and take concrete actions to reach their goals.

He focuses on executive coaching, group coaching, team offsites and career transitions. He has partnered with clients in entertainment, healthcare, real estate, management consulting, tech, nonprofit, and more. In his coaching and team engagements, he focuses both on what is needed and what is no longer needed to reach goals. What is needed often includes building communication skills, especially in giving and receiving feedback and navigating high stakes conversations.

Before dedicating his career to coaching, Peter worked at the Drucker Institute, a social enterprise grounded in the management principles of Peter Drucker.

His earlier work experience included brand management and international marketing at Mattel, product marketing for Ford Motor Company and advertising account management at FCB.

Peter holds an M.B.A. with concentrations in Marketing and Entrepreneurship from UCLA Anderson and a B.A. in Psychology and Pre-Med from the University of Notre Dame.

He lives in LA with his husband and their two young sons.

