

Dennis Adsit

Principal



Contact:

dennis@nextsteppartners.com

Education:

- BS, Bowling Green State University
- MBA, Stanford Graduate School of Business
- PhD, University of Minnesota-Twin Cities

Certifications:

- International Coach Federation
- New Ventures West
- Rocket Model

Selected Clients:

Amazon, MobileIron, Translarity, Cloudera, THINKSurgical, Bill.com

Dennis Adsit is an expert at equipping leaders to successfully execute on their strategies. He works with leaders on the four pillars of Leadership Effectiveness and also helps his clients ensure that their teams, processes and organizational culture are aligned to the strategic outcomes. Dennis can dive into the content of the business, the approaches of leaders, and the context for what's working and what's in the way. He is able to blend quantitative and qualitative elements together and is analytical, theoretical, incisive, pragmatic, and intuitive.

Dennis holds undergraduate degrees in Math and Psychology, a Ph.D. in Industrial/Organizational Psychology and an Executive MBA from Stanford. He has been an HR Director, served as Six Sigma Practice Leader for a management consultancy, and managed P&Ls, run complex contact centers, and served on the management team for Intuit.

He lives in the Bay Area with his son and has served as a volunteer mentor with Women Unlimited in their yearlong professional development program for mid-career women.

