



# Julie Horne

## Principal

**Contact:**

julie@nextsteppartners.com

**Education:**

- B.A. University of Notre Dame
- P.G.C.E. University of Reading

**Certifications:**

- Master Certified Coach, International Coaching Federation
- The Neuroleadership Group – Professional Coach
- NLP Practitioner
- Saville Consulting Wave Products
- Emotional Intelligence
- MBTI and NEO-PI Assessments

**Selected Clients:**

Credit Karma, Microsoft Research, Marshall Aerospace and Defence Group, Pantheon Ventures, Envigo, GSK, Mundipharma, London Business School, University of Cambridge, Imperial College London

Julie has over 30 years of experience developing and coaching senior managers and high-potential leaders in business and academia to help them accelerate their careers and enjoy their work. Her typical clients are well-educated professionals with strong scientific, technical, or financial skills who are moving into, or transitioning between, leadership roles. She has a special interest in coaching university leaders who have new leadership or commercial responsibilities.

Prior to entering coaching, Julia was a senior executive in several companies. She later launched an international research consultancy focused on delivering knowledge-transfer services between University experts and Corporate R&D innovation teams. After selling her business in 2006, she began working as a full-time coach for senior leaders in financial services, technology, consulting, and other

corporate sectors, with senior researchers in academia, and with entrepreneurs associated with the Cambridge high-tech sector.

Julie has also served as an executive coach with the MBA and Executive MBA programs at London Business School, Cambridge Judge Business School, and Imperial College Business School. Julie holds the highest-level Master Certified Coach (MCC) credential with the International Coach Federation (ICF) and received her original coaching certification from The Neuroleadership Group. She has served as a Director for the UK chapter of the ICF and is currently vice-chair of a regional YMCA group.

Julie is a keen competitive horse rider and also enjoys traveling with her husband now that their children have left the nest.

